



Job Opening Announcement

January 31, 2020

Development Manager

The Land Conservancy of San Luis Obispo County is pleased to announce a job opening for the position of Development Manager.

The Development Manager oversees the planning and execution of The Land Conservancy's fundraising activities. The Development Manager's responsibilities are to: (1) Maintain and promote ongoing private giving; (2) Cultivate a portfolio of major donors; (3) Manage major donor events and grow the Terra Firma Society (planned giving); (4) Work with staff, Executive Director, and Board Trustees on fundraising campaigns, training, and program initiatives; (5) Work closely with Outreach Manager to enhance a "culture of appreciation" for donor relationships and correspondence; (6) Coordinate with Development Committee chair and committee members regularly and track donor cultivation for monthly committee meetings; (7) Champion The Land Conservancy's mission of protecting and restoring local lands.

The Land Conservancy of San Luis Obispo County is a local, private, non-profit land trust working to conserve and care for the diverse wildlands, farms, and ranches of the Central Coast. We connect people to the land and to each other. The organization strives to create a fun, inspiring, and family-friendly work environment with flexible work hours, a team-oriented structure, and good benefits.

The Development Manager will report directly to the Executive Director and works closely with the Outreach Manager and Deputy Director. This is a full-time (40 hours per week), ongoing position with a benefits package that includes health insurance, 401K plan with company match, Paid Time Off (PTO), paid holidays, and dental and vision plans. Starting compensation ranges from \$22 to \$26 per hour, DOE. To apply, please visit our website at www.lcslo.org to download the job description and blank application. If you do not have access to the internet, applications may be picked up at our office. Please submit a cover letter, resume, and employment application via email, mail, fax, or in person. Incomplete application packages will not be considered. The position is open until filled. The Land Conservancy will begin reviewing applications as early as February 20th, 2020 and the position will likely start in late March. A writing sample may be required during the interview or hiring process. NO PHONE CALLS PLEASE.

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